INDIVIDUAL CROP INSURANCE

Cereals, Grain Corn and High-Protein Oilseed Crops - 2015

(Crops Harvested for Grain)

Individual crop insurance offers coverage tailored to the participant's farming operation. It is based on the farming operation's production volume. The coverage is offered for organic or conventional production.

INSURABLE CROPS

- Barley
- Buckwheat
- Canola
- · Field peas
- · Field beans
- Grain corn
- Oats
- Soybeans
- Wheat

Spelt wheat and triticale are insurable as wheat crops. Mixed grains are insurable under the species most prevalent in the mixture.

RISKS COVERED

- Drought
- Excessive wind, rain, humidity or heat
- · Floods
- Frost
- Hail
- · Hurricanes, tornados
- Snow
- · Uncontrollable insects and diseases
- · Wild animals against which there is no adequate means of protection, with the exception of the waterfowl provided for through the damage compensation plan Federal/Provincial Agriinsurance Agreement

PROTECTION OFFERED

Benefit options: 60%, 70%, 80%, 80% with abandonment or 85% of the total insurable yield. Note that the 85% benefit option only applies to barley, grain corn, oats, soybeans and wheat. Deductibles: 40%, 30%, 20% or 15% depending on the benefit option chosen.

Unit price options: 100%, 80% or 60% (\$/t).

Total insurable yield =

Probable yield x Number of insurable units

Probable yield: : tailored to the participant's operation, expressed in kilograms per hectare at a moisture rate of 15 % (10 % for canola).

End of coverage: At harvest, without exceeding the harvest end date for each crop, namely:

Barley, oats, wheat

October 10, except for the service centres of Alma, Caplan, Lévis, Rimouski, Rivière-du-Loup and Rouyn-Noranda, whose coverage date ends October 25

Canola

October 15, except for the service centre of Caplan, Lévis (Côte-Nord sector), Rimouski, Rivière-du-Loup and Rouyn-Noranda, whose coverage date ends on October 25

 Field beans November 1 October 15 Field peas Buckwheat October 1 • Soybeans (zones of under 2350 CHUs) November 1 • Soybeans (zones of 2350 at 2550 CHUs) November 10 • Soybeans (zones of 2600 CHUs or over) November 15

Grain corn

March 2015 - 008A

November 25, except for the service centres of Alma, Caplan, Lévis, Rimouski, Rivière-du-Loup, Rouyn-Noranda and Sainte-Marie, coverage date ends on November 15

FINANCING OF THE PREMIUM

The financing of the premium for the Crop Insurance Program, assumed by the governments and the participant, varies according to the different benefit options.

| Benefit option | Allowable crops | Governments Contribution | Participant Contribution |
|-------------------------|-------------------------------------------------------|----------------------------------------|----------------------------------------|
| 60% | All | 80% | 20% |
| 70% | All | 70% | 30% |
| 80% | All | 60% | 40% |
| 80% with abandonment | All | 51.5 à 58% depending on the crop | 42 à 48.5% depending on the crop |
| 85% | Barley, Grain corn, Oats, Soybeans and Wheat | 51.3 à 60% depending on the crop | 40 à 48.7% depending on the crop |

The governments cost-share in a proportion of 60 % for Canada and 40 % for Québec.

FINANCING OF THE ADMINISTRATIVE COSTS

The costs inherent in administering the Crop Insurance Program are shared in a proportion of 60% by the Government of Canada and 40% by the Government of Québec.

ENROLMENT

Enrolment deadline: April 30.

Minimum area: 4 hectares per crop.

Seeds: the seed used must be a Canada pedigreed grade (Breeder, Select, Foundation, Registered or Certified) having been subject to valid registration for Québec.

Seeding cut-off dates:

Wheat

June 1, except for the service centres of Alma, Caplan, Lévis, Rimouski, Rivière-du-Loup and Rouyn-Noranda, whose seeding cut-off date is

| Barley, field peas, field beans, oats | June 15 |
|-----------------------------------------------------------|---------|
| Canola (zones of under 2600 CHUs) | June 10 |
| Canola (zones of 2600 CHUs or over) | June 1 |
| Grain corn | June 1 |
| Buckwheat | July 1 |
| Soybeans (zones of under 2600 CHUs) | June 10 |
| Soybeans (zones of 2600 CHUs or over) | June 15 |

Farming methods:

Produce cereals, grain corn, canola and soybeans using a cultivation plan that complies with the Guide des normes reconnues par La Financière agricole du Québec en matière 2013 culturales in the pratiques address www.fadq.qc.ca/assurance recolte/normes. Produce the other crops using the techniques recommended by the Centre de référence en agriculture et agroalimentaire du Québec (CRAAQ).

Present a cultivation plan when the farming methods differ from those in the Guide des normes reconnues par La Financière agricole du Québec en matière de pratiques culturales 2013 or recommended by CRAAQ.

Wheat intended for the human consumption:

Only those wheat varieties that are on a list recognized by La Financière agricole may be insured as wheat for human consumption.

CROSS COMPLIANCE MEASURES

· When the Ministère du Développement durable, de l'Environnement et de la Lutte contre les changements climatiques (MDDELCC) gives La Financière agricole information which establishes that a member has, for a given year, failed to file a compliant phosphorus report, as set out in the Règlement sur les exploitations agricoles (agricultural operations regulations, REA), the following consequences are applied. Any compensation to which the member is entitled under the program is reduced by 25% for all of the member's insured products, for the insurance year targeted by the missing phosphorus report, without a decrease in the contribution owed. This reduction is limited to a maximum of \$50,000 for all payable compensation. However, a member who fails to produce a compliant phosphorus report for a second consecutive year is denied all compensation for the second targeted insurance year, for all of the member's insured products.

The provisions related to the phosphorus report concern all the raising or spreading sites owned, leased or on which the operation custom produces. It targets all the operation's productions, whether or not they are covered by a program at La Financière agricole.

For more information on the requirements related to the phosphorus report, participants should consult an agrologist or the regional office of the MDDELCC.

- In accordance with the AOR, La Financière agricole excludes from insurable areas those on which it is prohibited to cultivate crops. This measure may concern in particular areas that have been deforested and used for agricultural purposes while on the territory of one of the municipalities listed in the AOR.
- In accordance with the Protection Policy for Lakeshores, Riverbanks, Littoral Zones and Flood Plaines, La Financière agricole excludes from insurable areas those cultivated within a three-metre strip of vegetation with respect to riverbanks.

CHANGES TO CERTIFICATE

Participants must notify La Financière agricole of any change to their agricultural program that could change their insurance certificate.

Deadline for modifications: August 1.

NOTICE OF DAMAGE

When a participant's insured crops are damaged, the participant must immediately notify La Financière agricole.

In the event of fusariose, the presence of vomitoxins must be confirmed by a quantitative ELISA or semi-quantitative ELISA test (reveal for DON) on a sample representative of a lot not exceeding 50 tonnes in a silo. Notices of damage for vomitoxins or fusarium-damaged grain are not accepted for grain with over 14 % humidity when the analysis was done later than one month after the harvest. A second appraisal could be made.

Deadline for producing a notice of damage: as soon as possible and at the latest 2 business days before the beginning of the harvest, so that an assessment can be conducted while the crop is still standing or, if applicable, 2 business days before urgent work or before the crop is destroyed.

Neglecting to submit a notice of damage within the prescribed timeframes can lead to a loss of the right to compensation.

COMPENSATION

> EXTRA COVERAGE

When weather conditions prevent seeding, compensation is provided for expenses incurred not salvaged as another crop and according to the rates in effect.

Minimum area: 1 undivided hectare.

> EMERGENCY MEASURES

Emergency measures may be authorized by La Financière agricole to mitigate or avoid a drop in yield.

An indemnity based on the rates in effect for the work done can be paid only for benefits options at 80%, 80% with abandonment, and 85%.

ABANDONMENT

When the crop is damaged by a risk covered by the insurance, to the extent of abandoning this crop over part or all of the affected area, abandonment compensation is paid out for the affected area when the subscriber has opted for the 80 % guarantee with abandonment. The compensation is calculated as follows:

Compensation =

80% of the insurable yield of the area affected x Unit price

Abandonment can be authorized at any time during the season, as long as a La Financière agricole advisor can assess the damages while the crop is still in the field.

Minimum area: entire field or 4 undivided hectares.

Yields observed must not exceed the following yields:

Barley, oats, wheat 675 kg/ha Buckwheat 375 kg/ha Canola 230 kg/ha Field peas 500 kg/ha Field beans 350 kg/ha Grain corn 1 125 kg/ha Soybeans 525 kg/ha

Salvage value and nonincurred expenses: deducted from compensation, if any.

➤ DROP IN YIELD

When damages incur loss higher than the deductible corresponding to the benefit option listed on the participant's certificate.

Compensation =

([Total insurable yield x Benefit option]- Actual yield) x Unitprice

Salvage value and nonincurred expenses: deducted from compensation, if any.

Downgrading

When, after being graded by a person authorized by the Régie des marchés agricoles et alimentaires du Québec, seed is of a "sample" or does not meet the quality criteria for toxin and the total insured value listed on the certificate is not reached, the compensation is calculated as a decrease in yield by not including this grain in the actual yield, but giving it a recovery value.

For wheat for human consumption, compensation is calculated in the same way as when the crop is graded "feed wheat" or does not meet the quality criteria falling number measurements or protein content.

APPLICATION FOR REVIEW

Any request for a review of a final decision rendered regarding a participant's insurance file must be made in writing, explaining the motives behind the request, and sent to the service centre in charge of the participant's file or delivered in person to a representative of La Financière agricole within ninety (90) days from the date of the decision in question. However, program conditions and parameters or program premises, the results of collective appraisals for crop insurance losses and exclusion from programs for motives provided for in the programs may not be subject to a request for a review.

This **coverage summary** in no way takes precedence over the provisions of the *Crop Insurance Program*, of the regulation in effect and of the agreements with the Government of Canada.

For information: 1 800 749-3646 www.fadq.qc.ca