

MAPLE SYRUP

2018

Individual crop insurance offers coverage based on the production volume of the participant's farming operation. Coverage is offered for organic or conventional productions.

INSURABLE CROPS

Maple syrup for which a quota is issued by Fédération des producteurs acéricoles du Québec (FPAQ)

RISKS COVERED

Excessive heat, excessive rain and frost

DAMAGE NOT COVERED

The insurance does not cover:

- Drops in yield resulting from difficulties in management or operation or from deterioration of material
- Damage caused to the trees

PROTECTION OFFERED

- Benefit options: 60%, 70% or 80% of the total insurable yield
- Unit price options: 60%, 80% or 100% (\$/pound)
A unit price specific to certified organic production is offered
- Total insurable yield = Probable yield x Number of insurable units
- The total insurable yield is limited to the quota authorized and allocated to the participant
- Probable yield: Probable yield: Yield specific to the participant's farming operation established by La Financière agricole and expressed in pounds per tap
- Start of coverage: February 15, 2018
- End of coverage: May 15, 2018

ENROLMENT

- Enrolment deadline: February 15, 2018
- Minimum insurable: Quota of 2,000 pounds of maple syrup

Specific terms

Hold a quota allocated under the *Règlement sur le contingentement de la production et de la mise en marché du produit visé par le Plan conjoint des producteurs acéricoles du Québec*.

Report any information to the FPAQ that could modify the participant's crop insurance file. Participants are therefore responsible for reporting deliveries of syrup to the Sales Agency, retail sales through an intermediary and sales at the farm (direct sales to consumers) to the FPAQ. The declaration made by the participant, through an

agreement reached between the FPAQ and La Financière agricole (FADQ), fulfils the client's annual obligation to send their actual yields to FADQ.

Farming methods

Abide by the farming methods recommended by the Centre de référence en agriculture et agroalimentaire du Québec (CRAAQ) or approved by La Financière agricole.

ELIGIBILITY CONDITIONS AND CROSS COMPLIANCE MEASURES

The program sets out eligibility conditions and cross compliance measures related to environmental standards in effect.

Participants who do not comply with these conditions or measures will lose the benefits to which they are entitled or see them reduced.

CHANGES TO CERTIFICATE

No change may be made to crop insurance coverage by the participant after the enrolment deadline.

NOTICE OF DAMAGE

When a participant's insured crops are damaged, the participant must immediately notify La Financière agricole at least one week after the sap run ends, without however exceeding May 15.

COMPENSATION

Drop in yield

Compensation is paid when damage results in a loss of yield higher than the deductible corresponding to the benefit option on the participant's certificate.

The actual yield includes deliveries of syrup to the Sales Agency and retail sales through an intermediary. When, for the year, the ratio of sales at the farm over the total production is greater than the ratio for the five previous years, the excess quantity is added to the actual yield.

GOVERNMENT PARTICIPATION

Administrative costs are fully assumed by the governments. The Government of Canada pays 60% of costs and the Government of Québec pays 40% of costs.

The financing of the premium is assumed by the governments (60%) and the participant (40%), for all benefit options.

This coverage summary in no way takes precedence over the provisions of the Crop Insurance Program, of the regulation in effect and of the agreements with the Government of Canada.

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