## AGRISTABILITY / AGRI-QUÉBEC PLUS AGRIINVEST / AGRI-QUÉBEC Additional Information New participant in 2016

Mr. Nom Adresse Ville QC X9X 9X9

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Subject: Client Number: 9999999

Company name:

Authentification code: prep999999

Complete this document and send it to your accredited financial information preparer. This information is essential and must be transmitted along with your financial information for the 2016 year, by September 30th, 2017 at the latest.

| A. | AD  | DITIONAL INFORMATION   |  |  |  |  |  |  |
|----|---|--|--|--|--|--|--|--|
| 1. |   | er your fiscal period ending in 2016, was your operation touched by a disaster?  Yes   |  |  |  |  |  |  |
|    |   | Explanations:  Income or expenses?  If yes, please select the nature of the disaster, name the productions affected and briefly explain:  Major drop in the prices of commodities produced  Major drop in yields  Major rise in production costs  Production:  Explanations: |  |  |  |  |  |  |
| 2. |   | your operation change its legal status during any of the fiscal periods ending from 2011 to 2017?  No es, please select the year or years when the change in legal status occurred:  2017  |  |  |  |  |  |  |
| 3. | ☐ No  If yes, please indicate the date of the start of your farming activities: |  |  |  |  |  |  |  |
|    | b)  | Did you cease all your farming activities during the fiscal period ending in 2016?  ☐ No  If yes, please indicate the date of the end of your farming activities:  |  |  |  |  |  |  |

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| A C D A                           |  | المسام المسام               |                   |                   |              | · ·                    | •            |   |  |  |
|-----------------------------------|--|-----------------------------|-------------------|-------------------|--------------|------------------------|--------------|---|--|--|
| •                                 | products and their re                                | •                           |                   |                   |              |                        |              |   |  |  |
|                                   | managed products a<br>gricultural products.          | and their rei               | ated products     | Σ,                |              |                        |              |   |  |  |
| • Other a                         | griculturai products.<br>r                           |                             |                   |                   |              |                        |              |   |  |  |
|                                   |  | Fiscal period(s) ending in: |                   |                   |              |                        |              |   |  |  |
| Name of province                  | Agricultural products                                | 2016<br>(\$)                | 2015<br>(\$)      | 2014<br>(\$)      | 2013<br>(\$) | 2012<br>(\$)           | 2011 (\$)    | Fiscal perference to the fewer |  |  |
|                                   | ASRA products <sup>1</sup>                           |                             |                   |                   |              |                        |              |   |  |  |
|                                   | Supply-managed products <sup>1</sup>                 |                             |                   |                   |              |                        |              |   |  |  |
|                                   | Other agricultural products <sup>2</sup>             |                             |                   |                   |              |                        |              |   |  |  |
|                                   | Total  |                             |                   |                   |              |                        |              |   |  |  |
|                                   | ASRA products <sup>1</sup>                           |                             |                   |                   |              |                        |              |   |  |  |
|                                   | Supply-managed products <sup>1</sup>                 |                             |                   |                   |              |                        |              |   |  |  |
|                                   | Other agricultural                                   |                             |                   |                   |              |                        |              |   |  |  |
|                                   | products <sup>2</sup> Total                          |                             |                   |                   |              |                        |              |   |  |  |
|                                   | ASRA products <sup>1</sup>                           |                             |                   |                   | AT.          |                        |              |   |  |  |
|                                   | Supply-managed<br>products <sup>1</sup>              |                             |                   |                   | a K          |                        |              |   |  |  |
|                                   | Other agricultural products <sup>2</sup>             |                             |                   | /                 |              |                        |              |   |  |  |
|                                   | Total  |                             |                   | - 4               |              |                        |              |   |  |  |
|                                   | ASRA products <sup>1</sup> Supply-managed            |                             |                   | 9.8               |              |                        |              |   |  |  |
|                                   | products <sup>1</sup>                                |                             |                   |                   |              |                        |              |   |  |  |
|                                   | Other agricultural products <sup>2</sup>             |                             |                   | 17                |              |                        |              |   |  |  |
|                                   | Total  |                             |                   |                   |              |                        |              |   |  |  |
| •                                 | ir associated products.<br>ome for potatoes (from sa | aloc and chanc              | roe in inventory) | but for grain cor | n covboanc a | ad forago orono ir     | noomo from o | salos only  |  |  |
| _                                 | following grains pro                                 |                             |                   | _                 | -            |                        |              | -   |  |  |
|                                   | whole or in part by                                  |                             |                   |                   | iiscai perio | d ending in z          | -010, 3616   | or mose m   |  |  |
| □ Oats                            | ☐ Wheat  |                             | Milling whe       | eat 🗆 So          | ybeans       | ☐ Corn                 |              | Barley  |  |  |
|                                   |  |                             |                   |                   |              |                        |              |   |  |  |
| Additional in                     | formation to calcula                                 | te the Agri-0               | Québec Plus       | payment           |              |                        |              |   |  |  |
|                                   |  |                             |                   |                   |              | Fiscal p               | eriod(s) e   | nding in 20   |  |  |
|                                   |  |                             |                   |                   |              | Other fisc             |              |   |  |  |
|                                   |  | Descripti                   | on                |                   |              | Amount(\$) of fewer to |              |   |  |  |
|                                   | Description  |                             |                   |                   |              |                        | Αιποαιτι(ψ)  |   |  |  |
| Net income                        | (net loss) appearing                                 | on the stat                 | ament of resi     | ulte used to r    | enort vour   |                        |              | Amount  |  |  |
| financial info                    |  | g on the stat               | Ciricili di 163   | unto uoca to r    | cport your   |                        |              |   |  |  |
| to the financ                     | to consider for the n<br>cial data (at the requ      |                             |                   |                   |              |                        |              |   |  |  |
| standards) Accounting principles) | for amortization (in a                               | accordance                  | with generall     | y accepted a      | ccounting    |                        |              |   |  |  |
| · · · · ·                         | n a non-farming activ                                | vities <sup>1</sup>         |                   |                   |              |                        |              |   |  |  |
|                                   | ssociated with the n                                 |                             | activitios1       |                   |              |                        |              |   |  |  |

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If you have established that you have to report amounts as income and expenses related to non-farming activities, you should not include the non-farming portion that you already reported under the codes 9609, 9943, 9837 and 9990.

Or when this income represents more than 30% of the operation's total income.

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7. Please provide an itemized breakdown of your total salary expenses, making separate entries for salaries paid to related persons (non-arm's length salaries), to unrelated persons (arm's length salaries) and to shareholders, for each of the fiscal periods ending from 2011 to 2016.

Salaries paid to family members or shareholders of your company are non-arm's length salaries. However, beginning in the year 2013, you must report salaries to shareholders on the corresponding line.

|                           | Fiscal period(s) ending in: |              |              |              |              |              |   |  |  |
|---------------------------|-----------------------------|--------------|--------------|--------------|--------------|--------------|---|--|--|
| Salaries and wages        | 2016<br>(\$)                | 2015<br>(\$) | 2014<br>(\$) | 2013<br>(\$) | 2012<br>(\$) | 2011<br>(\$) | Fiscal period of under 12 months 20(\$) |  |  |
| Non-arm's length salaries |                             |              |              |              |              |              |   |  |  |
| Shareholders              |                             |              |              |              |              |              |   |  |  |
| Arm's length salaries     |                             |              |              |              |              |              |   |  |  |
| Total                     |                             |              |              |              |              |              |   |  |  |

## **B. PRODUCTIVE UNITS**

In the framework of your participation in AgriStability and Agri-Québec Plus, you must provide your operation's number of productive units, for each of the fiscal periods ending from 2011 to 2016. The number of productive units provided enables us to adjust your operation's reference year production margins in relation to its production capacity during the participation year.

You will find in the table, where appropriate, the productive units listed in your crop insurance and stabilization insurance file for the participation years involved. They could be different from those appearing on your crop insurance certificates or your stabilization insurance payment sheets. They were established on the basis of your fiscal period ending in 2016 and any twelve-month periods prior to the start of that fiscal period back to 2011, and not for the period covered by the insurance year.

For the productions already entered, please complete any spaces that were left blank. Also report any other of your operation's productions. You must report this information based on the period covered by the fiscal period ending in 2016. If you do not have enough space in the table, please add another sheet containing the same type of information.

To report all your operation's productive units based on your fiscal period, see the *Guide for Reporting Productive Units* on <u>our website</u> or contact your service centre.

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| TABLE OF PRODUCTIVE UNITS |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|---------------------------|------------|-----------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|------------|--|
|                           |            |                 | Fiscal period                       |                                     |                                     |                                     |                                     |                                     |            |  |
| Code                      | Production | Unit of measure | From<br>01-01-2016<br>to 31-12-2016 | From<br>01-01-2015<br>to 31-12-2015 | From<br>01-01-2014<br>to 31-12-2014 | From<br>01-01-2013<br>to 31-12-2013 | From<br>01-01-2012<br>to 31-12-2012 | From<br>01-01-2011<br>to 31-12-2011 | From<br>to |  |
|                           |            |                 | 2016                                | 2015                                | 2014                                | 2013                                | 2012                                | 2011                                |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     | - 44                                |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     | 100                                 |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     | 121                                 |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 | - 4                                 | W                                   |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            | V               |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 | 9.                                  |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     |                                     |                                     |                                     |                                     |            |  |
|                           |            |                 |                                     |                                     | 11. 6. 11. 1                        |                                     |                                     |                                     |            |  |

N.B.: If two fiscals periods ended in the same year, use the column located on the right-hand side of the table when you report your operation's number of productive units for that period.

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