

Farm Income Stabilization Insurance Program (ASRA)
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FEEDER CATTLE AND SLAUGHTER CATTLE

2018

GENERAL PRINCIPLES

Insurance year: January 1 to December 31.

Compensation: program intervention when the selling price is lower than the stabilized income.

Compensation = Stabilized income - Average selling price

Stabilized income: production cost of a specialized farm type, including 90% of the wages of the operator-owner. It excludes earnings on equity, farm insurance contributions and contributions for other risk management programs.

Selling price: weighted average selling price for cattle obtained by specialized enterprises for Canada categories A and B.

Compensation payments made in the framework of the ASRA program take into account payments granted under the AgriStability and AgriInvest programs.

ASRA compensation payments for those who do not participate in AgriStability are reduced by 40%.

ELIGIBILITY

- Be domiciled in Québec.
- Be the owner of the animals that were raised or fed in Québec, and have the insurable interest, i.e. assume the risks related to lower market prices or higher production costs.
- Cumulate a minimum insurable weight gain of 7,802 kg (17,200 lb) every insurance year or a gain of 680 kg (1,500 lb) when the participant is also insured for the product Cow Calves, even if the producer enrolls in or withdraws from the program during the insurance year.
- Insure all insurable cattle that the participant owns.
- Participate in the program for the product Feeder Cattle and Slaughter Cattle for a period of five years.
- No enrolment deadline. However, the date that marks the beginning of the enrolment period corresponds to the date that all documents required for registration are received.

CROSS COMPLIANCE MEASURES

The program sets out eligibility conditions and cross compliance measures related to environmental standards in effect.

Participants who do not comply with these conditions or measures will lose the benefits to which they are entitled or see them reduced.

CONDITIONS FOR PARTICIPATION

The participant must identify their animals feeder cattle and slaughter cattle using numbered tags intended for bovine production, recognized under the Regulation respecting the identification and traceability of certain animals. Animals must wear these tags until they are slaughtered. At no time may participants remove the tag of an animal already identified.

When a calf is born on the farm, the participant must produce a declaration within 45 days from the date on which the animal reaches 317.5 kg (700 lb) indicating the animal's date of birth and birth weight.

The participant must also report to La Financière agricole, no later than 45 days after the entry or sale of an animal marketed live, its tag number, sex and weight on the day of the transaction, the transaction date, the operation's site number, along with the site of origin or destination site number and the name of the operation that will continue raising the animal when a sale is involved. The participant must also provide the sales receipt and weighing proof of animals sold.

For transactions between insured producers, a purchase or sales receipt along with weighing proof must also be sent to La Financière agricole.

If the above-mentioned 45 day periods are not adhered to, a reduction in the insurable volume corresponding to 1.41 kg (3.11 lb) per day late, up to a maximum of 90.7 kg (200 lb) for each animal concerned will be applied. The reduction may not be greater than 20% of the insurable volume or of the volume required to obtain \$5000 in compensation for the insurance year in question.

However, the participant's default leads to the payment, as administrative fees, of an amount equal to the share of the contribution that would have been due on the entire weight gain achieved.

A contribution is required for an animal whose documents are missing or do not comply, but no compensation can be paid for the animal.

When a participant sells an animal directly to the slaughterhouse, he must transmit, to the Producteurs de bovins du Québec, the animal's tag number, hot carcass weight and slaughter date, by March 31 following the end of the insurance year.

Cattle intended for slaughter must be marketed under the supervision and direction of the Producteurs de bovins du Québec according to the "*Règlement sur la mise en marché des bouvillons du Québec*".

INSURABLE VOLUME EVALUATION

Insurable cattle: male or female animals of the bovine species of the beef type or from predominantly beef-type breeds. Animals having been used for breeding and purchased for the purpose of feeding are not insurable.

The insurable volume is based on the weight gain (the difference between an animal's weight upon entry into the livestock operation and its exit weight) reached by each insurable animal at marketing. The minimum entry weight used to calculate weight gain is 204.1 kg (450 lb) for a calf purchased outside the operation and 340.2 kg (750 lb) for a calf born on the farm.

Animals sold for breeding purposes may be insured under specific conditions.

Females born on the farm and sold to a cow-calf operation (without slaughter proof) are covered to a maximum of 363 kg (800 lb).

The carcass weight at slaughter must be at least 204 kg (450 lb).

The maximum exit weight is limited to 794 kg (1,750 lb).

Cattle purchased outside the farm must make a weight gain of at least 45 kg (100 lb).

Cattle must be fed for at least 60 days at the same farming operation.

The feeding period for cattle at an operation must not exceed 600 days.

Animals slaughtered for contract in a local slaughterhouse, those marketed on a live basis directly to consumers and those whose entire carcass is condemned are not insurable.

GENERAL

Financing of the Premium

One third of the premium comes from the participants and two thirds of the premium comes from La Financière agricole.

For participants whose insurable volume exceeds 1,336,701 kg of weight gain, 50% of the premium comes from participants and 50% from La Financière agricole for the volumes exceeding that threshold.

Any new participant affiliated with an operation that, as of November 11, 2009, had an insurable volume exceeding 1,336,701 kg of weight gain, is subject to the terms described in the above paragraph, but on all the insured units for the product Feeder Cattle and Slaughter Cattle.

Participant Contribution

The participant's required contribution is deducted from the first compensation advance or recovered, at the latest, prior to the final payment for the insurance year in question.

Reduction in Contribution

Any farm operator qualifying a participant for an establishment or start-up grant under the Financial Support Program for Aspiring Farmers makes it possible for that participant to benefit from a 25% reduction in their contributions, up to \$50,000 annually for all insured products. The reduction applies for three consecutive years under certain conditions.

Administrative Fees

Annual administrative fees apply for each insured product or category of product in accordance with the "*Règlement sur les frais exigibles par La Financière agricole du Québec*".

These fees may be indexed annually.

Compensation

The final compensation is paid no later than April 30 following the end of the insurance year.

La Financière agricole may pay compensation advances throughout the insurance year and may deduct, from compensation payments it makes, the contributions due by participants to their joint plan.

This summary, in effect for the 2018 insurance year, in no way takes precedence over the provisions of the program or of any policy of La Financière agricole. Please visit the section Insurance and Income Protection on our website for more information.

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