

## TECHNO-ECONOMIC PROFILE ASSISTANCE PROGRAM

### OVERALL OPERATION

To be effective in their management, farmers must have access to information allowing them to compare their techno-economic and financial performance with the results obtained by businesses in their sector.

The Techno-Economic Profile Assistance Program is intended to provide financial support to sectors not covered by the Farm Income Stabilization Insurance Program (ASRA) or supply management for preparing a techno-economic profile of their production activity.

For the purposes of this program, a techno-economic profile consists of collecting data from a statistically representative sample of farm businesses in a targeted sector that allows for a descriptive analysis of technical, economic, and financial results, as appropriate. The data collected relates to the businesses' production activity, a secondary activity related to that production, or both.

The program comes into effect on May 6, 2022 and ends on March 31, 2023.

The program is renewed under the same conditions for the period starting April 1, 2024 and ending March 31, 2025.

### ELIGIBLE SECTORS

All agricultural sectors are eligible **except**

- areas covered by ASRA.
- sectors covered by supply management.

### FINANCIAL ASSISTANCE

Subject to the availability of funds, a recognized trade association may receive up to \$90,000 in financial assistance from La FADQ for each techno-economic profile.

### REQUIRED CONTRIBUTION

To be eligible for financial assistance, a recognized trade association must cover at least 25% of the total costs for producing the profile.

In calculating this contribution, La FADQ may take into account in-kind contributions, i.e., non-monetary resources that participating farm businesses or their representatives provide to support the completion of the techno-economic profiles.

These in-kind contributions are converted into monetary equivalents as follows:

Contribution	Monetary equivalent
Participation of recognized trade association representatives	Hourly rate of \$63/hour for a trade association employee carrying out specific tasks as set out in the technical and economic profile
Participation of farm businesses in the techno-economic profile	Lump sum of \$47/hour applicable as compensation for the time spent by farm businesses for their participation in the techno-economic profile

### SUBMITTING APPLICATIONS

To obtain financial assistance, a trade association must submit an application to La Financière agricole (FADQ), supported by a document defining the scope of the techno-economic profile to be produced. The application can be sent [by email](#).

### EVALUATION CRITERIA

The applications received will be analyzed based on the following criteria:

- the association's targeted objective;
- the expected representativeness of study results;
- the study's relevance to the sector's economic and technical issues;
- a minimum of five years must have elapsed between the application and the year covered by the data collected for the purpose of producing any techno-economic profile for a sector covered by this application; and
- alternative crop management systems such as organic production or any other production system compatible with sustainable development or social acceptability objectives.

### EXECUTION PROCEDURES

The work must be executed by the Centre d'études sur les coûts de production en agriculture (CECPA) and carried out according to proven methods in order to obtain results that are objective and representative of the sector. The study's execution procedures and the dissemination of the results must be agreed upon in an agreement to be concluded between La FADQ, the trade association, and CECPA.